

5 REASONS WHY IT'S IMPORTANT TO USE A MORTGAGE BROKER-TODAY, MORE THAN EVER

Today, the Toronto mortgage landscape is more complex and complicated than ever before. With so many options and seemingly unlimited sources of information, there are a lot of questions that come up around how to get the best rates and whether to go through your bank or use a mortgage broker. Here are 5 reasons why it's important to use a mortgage broker today, more than ever:

1. MORTGAGE BROKERS ARE ON THE INDUSTRY PULSE

I receive daily updates, information on changes, and most importantly unpublished special promotions directly from the banks. This means I instantly have access to current and relevant information that I use to ensure you are offered the best possible rates and breaking information on the mortgage market.

2. MORTGAGE BROKERS SAVE YOU TIME AND SIMPLIFY YOUR BUSY LIFE

It is my job to closely monitor the mortgage market every single day. This means that you can focus on the things that are important in your life such as your family and work day knowing that you have a proven professional on your side. I handle the mortgage process from end to end including the commitment approval, conditions, appraisal and lawyer instruction process.

3. MORTGAGE BROKERS SAVE YOU MONEY

Due to my business volume, professional service and the lender relationships I have built over the years, you have access to lower rates than advertised at your bank or financial institution. Long-term, deep relationships and trust are how I build my business, and allow me to extend these offerings to you by working together.

4. MORTGAGE BROKERS CUSTOMIZE SOLUTIONS DIRECTLY TO YOUR NEEDS

Professional mortgage solutions can be tailored specifically to your unique needs and situations. Every person is different, and I am able to customize my offerings to best suit you. Mutually beneficial relationships are key, and not every mortgage is a cookie cutter solution. Let me build your unique mortgage quote and package for you based specifically on your individual situation.

5. MORTGAGE BROKERS DON'T COME WITH AN EXTRA FEE

I am paid by the banks, not by the client. This means there is no extra or added cost to you. You get the professional support of an industry expert in your corner, and you save both time and money in the process. That's a win-win!

By saving you time and money, finding the best mortgage options and taking the stress out of the process, it makes sense to use a mortgage broker.

Are you trying to navigate the mortgage market landscape alone and feeling overwhelmed? Or maybe it's time to renew and you want access to better options and rates?

Call or email me today for a free consultation, and let me save you time and money:

stevebourne@gtamortgagebrokers.com 647-407-5754



STEVE BOURNE | GTA MORTGAGE BROKERS

stevebourne@gtamortgagebrokers.com

www.gtamortgagebrokers.com | Phone: 647-407-5754

708 Annette Street, Toronto, Ontario, Canada

FSCO# M08005528 | Advent Mortgage Services | Brokerage License 10149